



- **ONE TEAM.**
- **ONE FOCUS.**
- **YOUR SUCCESS!**

Recirculation Technologies, LLC

*Your Full Service Resource For Water System Improvement*

## Multi-Year Service Agreements

### Situation

Water system performance is developed and sustained over many years. Likewise, most water plant issues are persistent, and solutions have to be sustained over time to be effective. The maximum benefits of a **Predictive Restoration** program are best achieved when looked at over a three to five year timeframe.

At the same time, water plant budgets are constantly under pressure and extra manpower to address current needs is scarce in today's world. These factors can delay action on needed water system maintenance projects related to ion exchange resin, RO membranes, equipment and operator training.

*The solution:* RTI can facilitate both a longer term sustainable action plan and help water plant managers navigate budget and resource issues with an **RTI Multi-Year Service Agreement** tailored to meet the specific needs of each plant operation.

### What Are Multi-Year Service Agreements?

RTI will put together an agreement that consists of the following basic elements:

- On-going RTI monitoring of the system over 3 to 5 years (throughput, costs, water quality)
- On-going resin analyses by RTI
- Regular resin and RO membrane cleanings by RTI as needed based on current system conditions
- A budget-friendly payment plan
  - Lower payments early in the term
  - Even monthly payments thereafter

These elements will differ from plant to plant based on the specific needs each plant brings to the table. RTI will work with each plant to craft the best terms for your operation. Corporate terms for multiple plants are also possible based on each situation as it arises.

Along with the basic elements described above, Multi-Year Service Agreements also have available, at no extra charge, the following important advantages that normal year-to-year relationships may not have:

- Annual one day Tech Reviews covering resins, regen procedures, equipment and operators
- Cancellable at any time as long as payments are current
- An additional two small resin maintenance projects for each year of the agreement
- RTI emergency availability for unplanned issues
- Can add or subtract cleaning volume as needed with payments adjusted accordingly
- Access to RTI's proprietary *Water Manager* software
- Lab analyses of all resin beds every three months – facilitated by RTI sample kits and EZ Samplers
- Operator training in both the basics of water system operation and current procedures
- Yearly RTI Users Conference registration fee waived

### Benefits of a Multi-Year Service Agreement

The Multi-Year Service Arrangement takes all of the guess work out of the RTI relationship and allows both parties to focus on the most important goal they face: developing the most efficient and effective water plant to benefit the larger plant operation. Benefits include:

- On-going analysis of water systems to continuously improve operations
- System operated over time at a higher throughputs, saving time and money for the plant
- A much more consistent and less stressful operating environment
- Less budget pressure
- Extra services not normally offered to regular customers at no charge
- Peace of mind knowing that RTI is there to support the operation when needed

## ReStore....Don't Replace!

Reduce Water Risk

Improve Water Quality

Cut Operating Costs

Call or Contact RTI at (215) 682-7099

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